



# China Food Trade Fair The 13th Pre-cooked Food Processing and Packaging Equipment Exhibition

### POST-EXHIBITION SUMMARY REPORT

#### **Brand Overview**

Since its establishment in 2008, Liang Zhi Long (LZL) · China Food Trade Fair has been successfully held for 13 sessions. Insisting on the service philosophy of "making it easy to find ingredients in the world", integrating the resources of leading food suppliers from 34 provinces and regions, Liang Zhi Long (LZL) · China Food Trade Fair provides precise matchmaking services for domestic and overseas catering food enterprises, distributors, etc.

As the top brand of B2B exhibitions in the food industry, the China Food Trade Fair is known as the leading role in China's exhibition industry. In 2017, China Food Trade Fair won the annual China Top Ten Brand Exhibition Project Award; in 2018, it became the first exhibition brand in Hubei Province obtaining the membership certification of the Union des Foires Internationales (UFI); in 2019, it officially became the member unit of the International Congress & Convention Association (ICCA). In 2024, it was awarded the professional certification of "Top 1 Food Supply Chain Exhibition in China" by authoritative certification body, opening the door to the market of international catering food supply chain exhibition, with its internationalization process advancing steadily.

Liang Zhi Long (LZL) · 2025 The 13th China Food Trade Fair & Pre-cooked Food Processing and Packaging Equipment Exhibition was successfully held at Wuhan International Expo Center and Wuhan Living Room · China Cultural Expo Center during March 28-31. One city, two exhibitions, effective delivery. As the wind vane of the food supply chain industry, with the total exhibition area of nearly 300,000 m<sup>2</sup>, 2025 The 13th China Food Trade Fair gathered more than 5,500 food enterprises and hundreds of smart food production equipment enterprises from all over the world, attracted more than 400,000 professional visitors, and held over 120 industry events such as industry forums and competitions, with a significant increase compared to 2024, once again confirming the industry influence of "Top 1 Food Supply Chain Exhibition" in China".

## Gathering more than 5,500 exhibitors from all over the world









#### **Highlights of the Exhibition**

#### Scale upgrade, ecological expansion

The total exhibition area is nearly 300,000 m², with an increase of 11% year-on-year. More than 5,500 domestic and overseas leading exhibitors and more than 400,000 professional visitors, in addition, the Exhibition introduced hundreds of authoritative industry associations, finance, e-commerce, digital technology platform companies and other cross-border resources to build a complete food supply chain ecosystem. The scale and quality of the Exhibition was further improved.

#### **Diversified events, communication and integration**

The period of this Exhibition was extended by one day, and more than 120 industry events were held concurrently, including more than 20 food industry forums and industry summits, 22 category conference activities, more than 40 food festival live broadcasts, more than 30 roadshows of food and machinery exhibitors, 10 cooking competitions, 4 supplier and buyer procurement matchmaking conferences, etc., which built an innovative exchange platform for the industry.

#### Six values, empowering the industry

With the theme of "New Quality Business", the Exhibition empowered the innovation of the food industry chain with "six values" of corporate strategic focus, brand potential enhancement, ecological expansion, customer link, product iteration and overseas expansion to promote high-quality development of the domestic and foreign food and catering industry.

#### Innovative sectors, new quality delivery

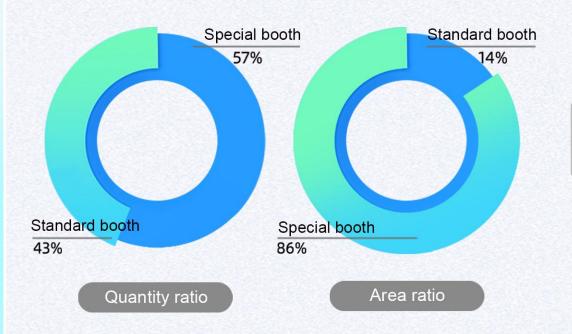
The Exhibition focused on creating innovative sectors such as the International Pavilion, Buyer Pavilion, and Chinese Chef Pavilion etc. Among which, the International Pavilion occupied an area of 10,000 m², attracted nearly 500 enterprises from more than 30 countries and regions; the Buyer Pavilion was the place for diversified participants such as e-commerce platforms, community group buy, chain restaurants, medium and large supermarkets, and live streaming e-commerce to share high-quality supply chain resources; the Chinese Chef Pavilion deeply linked the resources of the top chefs, opened up the value chain and business channels between the food industry, cooking technology resources, restaurants and diners to promote the collaborative development and innovation of the industry.

#### Al navigation, direct link between supplier and buyer

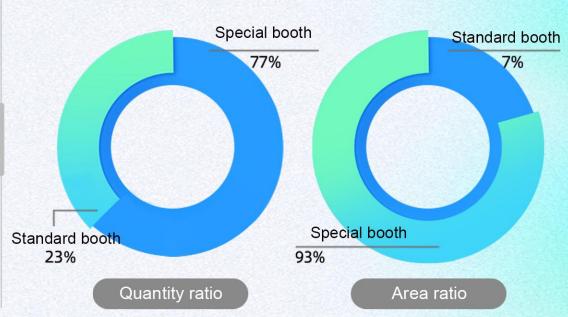
With DEEPSEEK industry big model as the intelligent core, Liang Zhi Long (LZL) deeply integrated the think tank and real-time interactive data stream of exhibitors, built a full-link intelligent ecological closed loop of "Al business opportunity radar + cloud digital store + intelligent booth navigation", developed the product showcases for online corporate stores, and reconstructed traditional business scenarios by integrating digital toolchains such as electronic business card exchange, virtual phone direct connection and hot product promotion; In addition, indoor navigation with an accuracy of 2CM and a minimum coverage of 3M×3M booth was achieved through dual precise matching of LBS positioning and exhibitor portraits, and personalized exhibition routes could be generated in seconds, breaking through the boundaries of time and space for suppliers and buyers, and continuously stimulating new momentum for cooperation in the global food and catering industry.

### **Exhibitor scale**

·Liang Zhi Long (LZL) China Food Trade Fair (hereinafter referred to as Food Trade Fair)

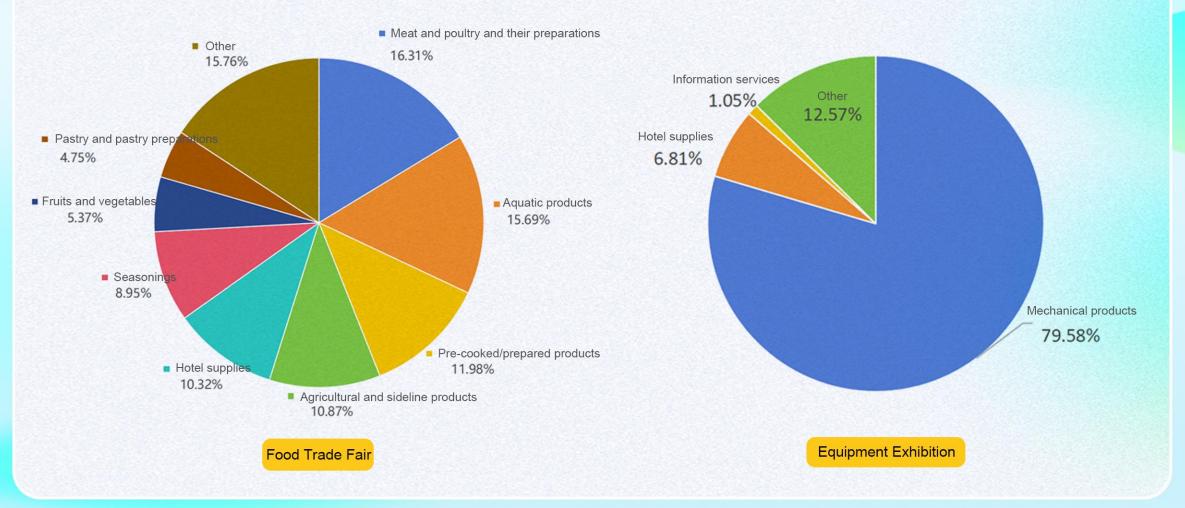


·Pre-cooked Food Processing and Packaging Equipment Exhibition (hereinafter referred to as Equipment Exhibition)



#### **Exhibit Categories Ratio of the Food Trade Fair and Equipment Exhibition**

Compared with the same period in 2024, the top three items in 2025 were still meat and poultry and their preparations, aquatic products and aquatic preparations, and pre-cooked/prepared products. It was worth mentioning that the ratio of agricultural and sideline products and hotel supplies this year increased by 3% compared with 2024. Meat and poultry and their preparations

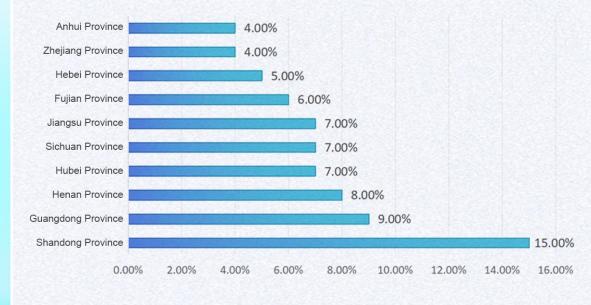


#### **Exhibitor Region Distribution**

#### Proportion of Exhibitors from Various Regions of Liang Zhi Long (LZL) · 2025 The 13th China Food Trade Fair

·Shandong and Guangdong continued to rank first and second, and the proportion of Henan enterprises ranked Top 3 for the first time. The proportion of Hubei exhibitors was not much different from that in 2024. Exhibitors from Sichuan, Jiangsu and Fujian still maintained a high enthusiasm for the Exhibition.

•Proportion of Shandong Province in the Equipment Exhibition dropped from 32.5% in 2024 to 21% this year. The proportion of exhibitors from Guangdong, Hebei, Jiangsu etc. was not much different from that in 2024. The enthusiasm of northern provinces to participate in the Equipment Exhibition increased significantly this year.





Food Trade Fair

**Equipment Exhibition** 

# More than 400,000 professional visitors during the entire exhibition period The maximum number of visitors per day is over 140,000 people times

March 28 Wuhan International Expo Center: 137638 Wuhan Living Room: 14462

March 29 Wuhan International Expo Center: 129169 Wuhan Living Room: 17944

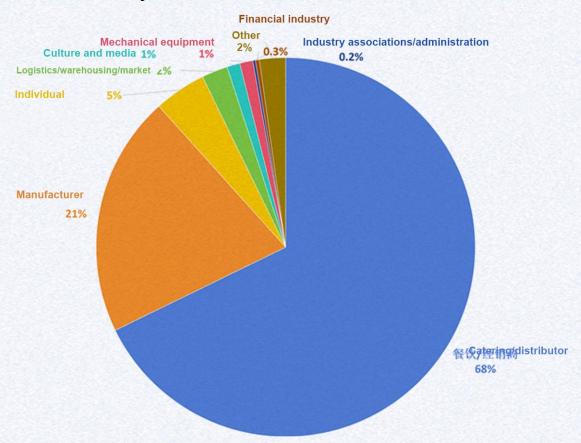
March 30 Wuhan International Expo Center: 73751 Wuhan Living Room: 11538

March 31 Wuhan International Expo Center: 19866 Wuhan Living Room: 5720

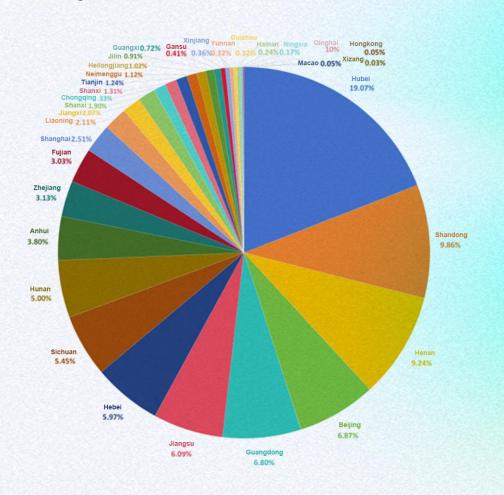


#### **Classification of Professional Visitors**

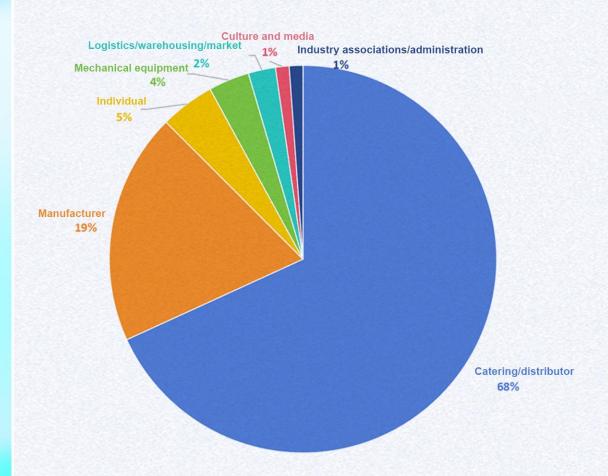




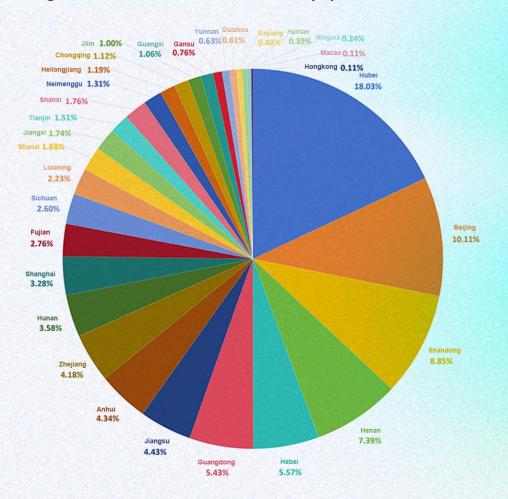
#### Region Classification of Visitors to Food Trade Fair



#### **Industry Classification of Visitors to Equipment Exhibition**



#### Region Classification of Visitors to Equipment Exhibition





#### **Yizhao Shicai Mini Program**

Traffic during the exhibition period 3.2 million

uv 59万+

New registered users 190000+

#### Liangshi Al Agent >>>

Powered by DeepSeek: China's first open-source large language model, the newly upgraded Liangshi Al Agent has been officially launched and put into use. During the exhibition, it helped more than 80,000 visitors solve the problem of finding ingredients and exhibitors, with a problem solving rate reaching 99.6%.





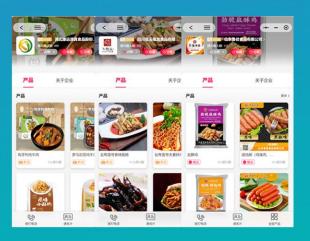
#### Intelligent Navigation

During the exhibition, the intelligent navigation service helped professional visitors plan the routes to the booths for more than 80,000 people times. Through intelligent navigation, visitors can conveniently find their targeted booths and products, saving time and energy, and providing exhibitors and visitors with comprehensive and personalized services.



#### **K** B2B Product Showcase

More than 5,500 high-quality exhibitors to enable the "B2B Product Showcase" in this Exhibition, integrated digital tools such as one-click virtual outbound call, online appointments and negotiation, and electronic business card exchange, it can fully display the products and service capabilities of the exhibitors. During the exhibition period, it helped exhibitors gain more than 180,000 times of exposures and publicity, and achieved a closed-loop service of pre-matchmaking one month before the Exhibition, real-time transaction matchmaking during the Exhibition, and continuous follow-up after the Exhibition, helping enterprises break through the temporal and spatial constraints and achieve efficient cooperation.



# Liang Zhi Long (LZL) · 2025 The 13th China Food Trade Fair Total online exposure exceeded 81.3 million times

Linked with 70+ industry KOLs, 60+ official media, portals, and industry media

#### **New Arrival · Official Live Streaming Room of China Food Trade Fair**

#### March 28-30

Liang Zhi Long (LZL) · 2025 The 13th China Food Trade Fair Official live streaming column "New Arrival · China Food Trade Fair"

959,000 audiences

during the 3-day live streaming

2358.4 million exposures

1716.74 million

total exposures in Baijiahao

#### **Content · Innovative Power**

A total of 16 leading food enterprises including Shantou Dioteng and Dynacal Technology were invited to the live streaming room



23 exhibitors including Hao Pin Shan Dong, Springsnow, and Wow conducted booth interactive interviews and live streaming of the Exhibition



#### Market Reach Expansion - Offline Interaction

Event period (3.28-3.30)

Set up 7 check-in spots at
Wuhan International Expo Center / Wuhan Living Room

Actively interact with offline audiences, guide traffic to online live streaming room, and accumulate private domain data assets







#### **Linkage · Extraordinary Impact**

Link with four catering enterprises:

Big Crawfish House,

Chaoniu Yihao,

Black Fans, and Laohan Bianji

Support Liang Zhi Long (LZL)
2025 The 13th China Food Trade Fair



#### **Precipitation · Content Ecology**

Live broadcast simultaneously on multiple platforms such as Baijiahao, Shipinghao, and Douyin, expand brand influence

#### **Baidu Huati**

#Liang Zhi Long (LZL) · 2025 The 13th China Food Trade Fair#

Continuously accumulate event contents online







#### **KOL Exhibition Visisting Video/Exhibition Exploring Live Broadcast**

- 103 rounds of live broadcasts More than 2.1 million online audiences
- 112 short videos More than 5.35 million exposures in short video



#### Official Media Reports

在汉开幕

此汉国际博览中心举行。

Linking up with 22 official media includ-Xinhuanet, CCTV International Online, Consumption Daily, Yangshipin, China.com, etc., the opening ceremony and exhibition site of Liang Zhi Long · 2025 The 13th China Food Trade Fair were reported in real time, with a total of nearly 10 million exposures.



Xinhuanet Client



面向全体中国食餐行业人士的一次展前预热。 **CCTV International Online** 

2025第十三届中国食材电商节

3月27日,首届良之降供应每生态大会暨

作为本届层会的启幕级典,大会吸引了食 **報行业众多头部企业家、专家学者以及业内精** 

英齐聚一堂。此次大会通过大咖对话、中国食 材单品王战略俱乐部成立仪式、生态联盟服务 共建及食材节开幕式等内容,聚焦食材产业全

链条发展,探讨生态协同战略的实施前景,是

良之雄-2025第十三届中国食材电商节开幕式在

東海: 校日新房 | 2025-03-28 13:43:11 **○**3.975



**Consumption Daily** 



Yangshipin



3月27日、首部身之環保疫場生态大会警察 之唯-2025第十三届中国食材电商节开幕式在武 汉团际博览中心汉厅二枝举行。大会吸引了食餐 行业众多头部企业家、专家学者以及业内精英齐 架一型。此次大会通过大物对话、中国食材单品 王战略俱乐部成立仪式、生态联盟服务共建及食 材节开耳式等内容、提供食材产业全组条发展。 探讨生态协同战略的实施职费,是面向全体中国

China.com



**Hubei Daily** 



hb.xinhuanet.com



Toutiao

## China Food Trade Fair launched a full-scale campaign and reached over 10 million people

During the exhibition period, advertising at the main lanes for visitors to arrive, such as subways and airports, help exhibitors achieve frequent, dense and precise exposure



# Precise ground promotion at 146 professional markets all around China

Covering 26 provincial capitals/34 cities/1 million+ dealers

In order to accurately reach the professional market, food and catering industry groups, Liang Zhi Long (LZL) launched ground promotion all around China, covering all provincial capitals and third- and fourth-tier cities. Expand the coverage of the Exhibition and build a communication bridge between suppliers and buyers.



## More than 120 industry events

- 7 cooking competitions
- 8 high-end industry conferences
- 2 food research activities

More than **30** roadshows by food and machinery manufacturers

More than **40** live streaming by China Food Trade Fair

22 category festival events

More than **20** food industry forums and summits

4 matchmaking conferences for supplier and buyer





惠州顺兴食品有限公司

济南高贝食品有限公司 展位号:A2-A19

宗达 天津市宽达水产食品有限公司 展位号:B1-K09







展位号:A5A6-H01







莆田市易太食品贸易有限公司 展位号:B3-A19



福建省南阳食品有限公司 展位号:B3-J09



北京兴业隆达食品有限公司



沈阳韩调王餐饮管理有限公司 河南福香居食品有限公司 展位号:B4-D19 展位号:B5-C35



上海味好美食品有限公司 展位号:B5-E17



山东鲁拓畜产品有限公司 展位号:B6-E01



温岭京辉食品有限公司 展位号·Δ1Δ2-K132



福建北记食品有限公司 展位号:A1-B17

木並修奇

四川木兰传祺食品有限公司

鑫鈺隆

沈阳鑫钰隆供应链有限公司

优多多

河南优多多食品有限公司

展位号:B3-L17

展位号:A4-C09



四川六月天食品有限公司 展位号: A2A3-H09



河南胖嘟嘟食品有限公司



灯塔市晟隆食品有限公司 展位号:B2-H17



四川味上臣食品有限公司 展位号:B3-G01



迎 庄庆源 辽宁省庄庆源食品有限公司

Some Outstanding

Exhibitor



武汉良之隆食材股份有限公司 展位号:A1-E17



广州市仟壹生物技术有限公司 展位号:A1-E19

玉如意集团

湖北玉如意食品有限公司

河南省怀药堂食品有限公司



山东汇祥食品科技有限公司 展位号: C3-M21



新乡三为食品科技有限公司

展位号:A2-H09

便知

成都希望食品有限公司

展位号:A1-A17





苏州华承食品有限公司

J

品負兴奕金

广东金奕兴食品科技有限公司

□:B2B3-H09









展位号:B1-M01



CHINGKEE HONGKONG

新乡富元食品有限公司

展位号:A3-J17

山东中新食品集团有限公司 展位号·Δ1Δ2-10

多道解

浙江倍知鲜食品有限公司

三全食品股份有限公司

鮮

展位号:B3-F19

快厨

三壬



湛江国联水产开发股份有限公司

展位号:A1-C19

沈阳味来央厨食品有限公司

(

豐海珍坊

武汉海珍坊食品有限公司

展位号:B4B5-H01



湖北博奥食品股份有限公司

展位号:A3-J01

1 味滋香

重庆味滋香食品科技有限公司









博梦園

阜阳市博洋食品有限公司

展位号: C3-A05

糖小鸭

专做烤鸭

北京糖小丫餐饮管理有限公司







展位号:B3B4-J09 100

安徽富煌三珍食品集团有限公司

四季油脂

湖南四季油脂有限公司

展位号: C3-B03

展位号:A4A5-F01





武汉粮群食品有限公司

福建水手食品有限公司

















一品筷厨







丰来庆

山东佳诚食品有限公司

展位号:B3-G17

重庆味滋香食品科技有限公司

瑞发德食品股份有限公司

陕西省预制菜产业协会

展位号: C3-M02







K◎ND≣康大

青岛康大控股集团有限公司

湖南新聪厨食品有限公司



佛山市海天调味食品股份有限公司

长沙贺福记食品有限公司



福建水手食品有限公司

26°

抚顺独凤轩骨神生物技术股份有限公司

珠海市中亿渔港水产有限公司

展位号:A5-C01



上海元犇食品有限公司

武汉良之降食材股份有限公司





































沈阳市宏润子豪食品有限公司 属位号:B5-H19







山东于晟记食品有限公司



辽宁柏慧燕都食品有限公司

展位号:B5-J17







#### **Some Cooperative Restaurants**





















































































# Liang Zhi Long (LZL) China Food Trade Fair The 13th Pre-cooked Food Processing and Packaging Equipment Exhibition

